



Keith Mathews
CEO

Question:

“Why are your fiber prices higher than other internet providers when you are being paid with grant tax dollars to start up and using SEI Data as the supplier and maintainer?”

Thank you for your question—this is an important topic, and I appreciate the chance to provide some clarity.

At Southeastern Indiana REMC, the goal of our fiber division is to bring reliable, high-speed internet to rural areas that have been historically underserved by major providers. While it’s true that we’ve secured grant funding to help offset the enormous cost of building out fiber infrastructure, those funds cover only a portion of the investment. Extending fiber across our rural service territory—where homes are far apart and terrain can be challenging—is significantly more expensive per mile than in urban or suburban areas.

Our pricing is designed to reflect the true, long-term cost of operating and maintaining a world-class fiber network—not just today, but for the future. We regularly evaluate our service offerings to ensure they remain competitive, high-performing, and responsive to our members’ evolving needs. While some providers offer low introductory rates that later increase or include hidden fees, we’re focused on transparent pricing, no contracts, no data caps, and reliable local service.

It’s also important to understand that we are not reselling another company’s product. Southeastern Indiana REMC owns and builds the fiber network. We do partner with SEI Communications for in-home installations and technical support, but the network itself is owned and managed by SEI REMC. That means the dollars you spend on internet service stay right here in our community—supporting local jobs, schools, first responders, and long-term infrastructure improvements.

We’re proud to offer a service that’s built for the future, delivered by people you know and trust. That’s the cooperative difference.



Keith Mathews
CEO, Southeastern Indiana REMC

Do you have a question for the CEO?
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